

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

TELEPHONE: (916) 323-5079

WEBSITE ADDRESS:  
<http://ag.ca.gov/charities/>

## COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

### 2001 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



#### Name and Address of Commercial Fund-raiser:

421 2002  
R.E.W. ASSOCIATES  
837 NORTH LA CADENA DRIVE  
COLTON, CA 92324

#### Name and Address of Charitable Organization or Charitable Purposes:

CT No. 10503 FEIN No. 95-1907771  
Arc Riverside  
Name of Charity  
8138 Mar Vista Ct.  
Address of Charity  
Riverside, CA 92504-4324  
City, State, and ZIP Code of Charity

TYPE OF ACTIVITY: Multi-purpose campaign for the purpose of accomplishing information dissemination; membership organization; fundraising; public relations; and the production of a Live Family Entertainment Event

(Kind of Activity)

held (on) (from) July 01, 2002 to September 18, 2002  
(Date or Dates must be shown)

#### 1. REVENUE

- A. Cash Contributions  
B. Entertainment sales or admission charges  
C. Sales from products  
D. Advertisement sales  
E. Membership fees  
F. Other sources: (Specify) See attached

a. \_\_\_\_\_  
b. \_\_\_\_\_  
c. \_\_\_\_\_  
d. \_\_\_\_\_

#### G. TOTAL REVENUE

\$147,915.00

A.  
B.  
C.  
D.  
E.  
Fa.  
Fb.  
Fc.  
Fd.

\$147,915.00

G.

#### 2. EXPENSES

- A. Fees or commissions  
B. Salaries  
C. Payroll taxes  
D. Employee benefits  
E. Cost of merchandise for resale  
F. Cost of entertainment  
G. Postage  
H. Advertising  
I. Telephone  
J. Rental of equipment  
K. Facilities charge  
L. Permits  
M. Other expenses: (Specify)

a. \_\_\_\_\_  
b. \_\_\_\_\_  
c. \_\_\_\_\_  
d. \_\_\_\_\_

#### N. TOTAL EXPENSES

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\*

\*

\*

\*

\*

\*

A.  
B.  
C.  
D.  
E.  
F.  
G.  
H.  
I.  
J.  
K.  
L.

\* PLEASE SEE ATTACHED  
COMPLETE EXPLANATION

Ma.  
Mb.  
Mc.  
Md.

\*

N.

\*

#### 3. Distribution or net to charitable organization or charitable purposes

3.

#### 4. (a) Is any officer, director, partner or owner of the Commercial Fund-raiser in any way affiliated with or control, directly or indirectly, the charitable organization for which Commercial Fund-raiser has contracted to solicit?

[ ] Yes [x] No If "yes", complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and Address of Charitable Organization	Relationship of officer, etc. To Charitable Organization
N/A		

(b) For each affiliation identified under 4(a), attach copy of contract between commercial fund-raiser and charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, the same are true, correct and complete.

R.E.W. & Associates  
Ronald E. Wimbauer

General  
Partner

12-13-02

Signature of authorized officer (Commercial Fund-raiser)

Printed Name

Title Date

rs of the charitable organization for verifying the distribution.

Charity)

Printed Name

Title

Date

Charity)

Printed Name

Title

Date

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Registry of Charitable Trusts

401048

## STATEMENT OF FUNCTIONAL DISTRIBUTION

## REVENUE:

TOTAL SALES:		\$147,915.00
Live Entertainment Event (Sch.I)	\$5,800.00	
Cost of Sales	\$3,993.71	
Product Cost	\$6,316.79	
Permits/Licenses	\$0.00	
Telephones	\$700.71	
Postage	\$1,038.26	
Bank Charges	\$36.28	
Other	\$0.00	
Campaign Payroll (Schedule II)	\$17,440.51	
Operational Expenses (Sch. III)	<u>\$2,528.02</u>	
Total Cost of Fund Raising Event:		\$37,854.27
Gross Profit on Sales:		\$110,060.74

## USE OF FUNDS

Public Relations (Sch. IV)	\$32,054.27	
Information Dissemination (Sch. V)	\$35,615.85	
Organization Membership (Sch. VI)	\$18,995.12	
General Fund	<u>\$23,395.50</u>	
Total Use of Funds		\$110,060.74

See attached notes and schedules.

## STATEMENT OF FUNCTIONAL DISTRIBUTION

### NOTES:

1. More than 70% of the proceeds of this event were immediately returned to the community by the enhancement of the sponsoring organization projects, the creation of new jobs, the maintenance of office operations and other costs associated with operating this campaign activity.
2. In addition the organization received for its sales two hundred (200) family tickets. The organization received the total value of all of these tickets. The direct monetary value of these tickets is \$7200.00.
3. This report has been prepared utilizing a Statement of Functional Distribution which is developed in accordance with generally accepted accounting principles. Historical arithmetical means have been utilized in computing some figures. Many of the expenses are of a variable or semi-variable nature.
4. In addition to actual funds received, the charity received additional intangible benefits, which are set forth in the agreement between the parties and accounted for in this report.

## SCHEDULE I

### Live Entertainment Event:

Performers	\$4,950.00
Site/Facility	\$850.00
Insurance	\$0.00
Stagehands, Security	\$0.00
TOTAL:	<u>\$5,800.00</u>

## SCHEDULE II

### Campaign Payroll:

Night Telephone Representatives	\$7,848.23
Day Telephones Representatives	\$4,360.13
Clerical	\$3,662.51
Payroll Taxes	\$1,569.65
TOTAL:	<u>\$17,440.51</u>

## SCHEDULE III

### Operational Expenses:

Office Supplies/Equipment	\$1,158.17
Office Rent	\$599.06
Ads	\$439.31
Utilities	\$299.53
Business Licenses	\$31.95
TOTAL:	<u>\$9,363.02</u>

## SCHEDULE IV

### Public Relations Expenses:

Cost of Sales	\$3,993.71
Product Cost	\$6,316.79
Permits/ Licenses	\$0.00
Telephone	\$700.71
Postage	\$1,038.26
Bank Charges	\$36.28
Other	\$0.00

### Campaign Payroll

Night Phone Representatives	\$7,848.23
Day Phone Representatives	\$4,360.13
Clerical	\$3,662.51
Payroll Taxes	\$1,569.65

### Operational Expenses

Office Supplies/Equipment	\$1,158.17
Office Rent	\$599.06
Ads	\$439.31
Utilities	\$299.53
Business Licenses	\$31.95

TOTAL:	<hr/> \$32,054.27
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## SCHEDULE V

### Information Dissemination Expenses:

Cost of Sales	\$4,437.45
Product Cost	\$7,018.65
Permits/ Licenses	\$0.00
Telephone	\$778.57
Postage	\$1,153.62
Bank Charges	\$40.31
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$8,720.25
Day Phone Representatives	\$4,844.59
Clerical	\$4,069.45
Payroll Taxes	\$1,744.05
Operational Expenses	
Office Supplies/Equipment	\$1,286.86
Office Rent	\$665.62
Ads	\$488.12
Utilities	\$332.81
Business Licenses	\$35.50
TOTAL:	<hr/> \$35,615.85

## SCHEDULE VI

### Organization Membership Expenses:

Cost of Sales	\$2,366.64
Product Cost	\$3,743.28
Permits/ Licenses	\$0.00
Telephone	\$415.24
Postage	\$615.26
Bank Charges	\$21.50
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$4,650.80
Day Phone Representatives	\$2,583.78
Clerical	\$2,170.37
Payroll Taxes	\$930.16
Operational Expenses	
Office Supplies/Equipment	\$686.33
Office Rent	\$355.00
Ads	\$260.33
Utilities	\$177.50
Business Licenses	\$18.93
TOTAL:	<hr/> \$18,995.12